

## Registration and Contact

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Registration is requested before **January 12<sup>th</sup>, 2015** by using the offered registration form on our website:

[www.eu-symposium.tu-freiberg.de](http://www.eu-symposium.tu-freiberg.de)

Subject to modification (Status December 2<sup>nd</sup>, 2014)

## Organizers

**Prof. Dr.-Ing. Tanja Kessel**

Professorship for Infrastructure and Real Estate Management

Technical University of Braunschweig

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**Prof. Dr.-Ing. Bernd Kochendörfer**

Department of Construction Industry and Construction Operation

Technical University of Berlin

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**Prof. Dr.-Ing., Dipl.-Kfm. Dieter Jacob**

Chair of General Business Management, especially Construction Management

Technical University Bergakademie Freiberg

E-Mail: [jacob@bwl.tu-freiberg.de](mailto:jacob@bwl.tu-freiberg.de)

## Conference Fee

The fee for participation and catering is 350 €. **The deadline to register with an early bird registration fee is December 1<sup>st</sup>, 2014 and amounts 300 €** There is a limited number of reduced tickets (100 €) for research associates. Participation is free for representatives of the authorities (maximum of 2 people per institution) and parliamentarians.

Following your registration you will receive a confirmation and an invoice with payment information. Cancellation is only possible until January 12<sup>th</sup>, 2015 and a charge of 100 € will be retained as a handling fee.

## Venue

Hessische Landesvertretung  
In den Ministergarten 5  
10117 Berlin



Invitation

## 10. EU-Symposium

January 22<sup>nd</sup>, 2015 in Berlin



**PPP as a sustainable  
procurement model?**

## Concept

The opponents in Germany associate PPP models as a waste of taxpayer's money, the loss of employment for government workers and lack of transparency. In other European countries and increasingly in North America, such models are controversially discussed, but represent a proven and successful procurement route. The existing positive aspects like completion in time and cost as well as achieved functionality are currently being significantly underestimated in Germany.

Throughout Europe, the volume of PPP-contracts has slightly increased. Good Examples from France, Switzerland, Poland and the Netherlands will be presented to the audience. Finally, the German Federal Ministry of Finance will comment on the German tendering process which is being criticized for the lack of transparency.

During the second part of the symposium, three simultaneous workshops will be offered:

### Workshop 1: Federal States, Task Forces

10 years future-oriented work of the Task Forces - which tasks and challenges are coming next?

### Workshop 2: Debt Funds

The integration of Debt Funds in the financing of infrastructure projects - Opportunities and risks.

### Workshop 3: Transport Infrastructure - Terms and conditions for private investors

Efficient infrastructure with private equity – is this the way to go?

## Program

### 08:45 a.m. Registration and Coffee

09:00 a.m. **Welcome**  
Prof. Dr. Dieter Jacob,  
Prof. Dr. Tanja Kessel,  
Prof. Dr. Bernd Kochendörfer

09:15 a.m. **High Speed Rail Bordeaux – Tours „Our experience 3 years after signing the contract“**  
Jérôme Lejeune, *VINCI Concessions Deutschland GmbH*

09:45 a.m. **Future of PPP in France**  
Robert Stakowski,  
*French Ministry of Finance*

10:15 a.m. **PPP - Incentives for Switzerland**  
Armin Haymoz,  
*PPP Association Switzerland*

10:45 a.m. **Panel Discussion**

### 11:00 a.m. Coffee Break

11:20 a.m. **Poland: Opportunities and risks of PPP**  
Pawel Kuglarz, *Rechtsanwaltskanzlei Wolf Theiss, Polen*

11:50 a.m. **Comparison: PPP projects in Poland and the Netherlands**  
Sandra Arendt, *Hochtief Solutions*

12:20 a.m. **Transparency in awarding the contracts and pricing**  
Bernhard Müller,  
*Ministerialrat a.D.*

12:50 a.m. **Panel Discussion**

### 01:05 p.m. Lunch break with warm buffet

02:15 p.m. **Workshop 1: Federal States, Task Forces**  
Moderation: C. Hilbig, *PSPC*  
H. Bannow, *Nds. MW*  
Dr. J. Christen, *Ministerium für Finanzen Rheinland Pfalz*  
K. Dohmen, *PPP-Task Force NRW*  
MinR. G. Engel, *PPP-AG Bayern*  
J. M. Offermann, *PPP Kompetenz-zentrum Hessen*

**Workshop 2: Debt Funds**  
Moderation: Prof. Dr.-Ing. D. Jacob, *TU BAF*  
A. Ball, *Allianz Global Investors Europe GmbH*  
M. Gawlitta, *TU BAF*  
K.-J. van de Kamp, *NIBC (FFM)*  
Dr. M. Koch, *BAM Deutschland*  
M. Eilbacher, *HANNOVER LEASING GmbH & Co. KG*

**Workshop 3: Transport Infrastructure – Terms and conditions for the involvement by private investors**  
Moderation: Prof. T. Böger, *VIFG*  
T. Alberghina, *KfW IPEX Bank*  
Dr. H. Daniels, *BUNGINGENIEUR AG*  
C. Fintzen, *Allianz Global Investors Europe GmbH*  
Dr. M. Kleiner, *HSH Nordbank AG*  
Dr. J. Koggelmann, *BMVI*

03:45 p.m. **Closing session**  
Results of the workshops

04:00 p.m. **Apéro / Get Together**